



NIT INCOME FUND



FUND MANAGER REPORT - January 2018

| Fund's Basic Information | | | | |
|--------------------------|--|--|--|--|
| Fund Type | Open-End | | | |
| Category | Income Fund | | | |
| Launch Date | 19th February 2010 | | | |
| Listing | PSX | | | |
| Stability Rating | A+ (f) (PACRA) 12-July-17 | | | |
| Management Fee | 10% of Gross Earnings, subject to 0.50% p.a. minimum and 1.25% p.a maximum of Average Annual Net Assets | | | |
| Front End Load* | 1.00% | | | |
| Back End Load | Nil | | | |
| Cutt-off timing | 3:30 PM | | | |
| Par Value | PKR 10.00 | | | |
| Min Subscription | Growth Unit PKR 5,000 | | | |
| Trustee | Central Depositary Co. (CDC) | | | |
| Auditors | KPMG Taseer Hadi | | | |
| Registrar | National Investment Trust Ltd. | | | |
| Pricing Mechanism | Forward Day Pricing | | | |
| Valuation Days | Daily (Monday to Friday) except public holiday | | | |
| Redemption Days | Daily (Monday to Friday) except public holiday | | | |
| Subscription Days | Each valuation day | | | |
| AMC Rating | AM2++ (PACRA) 08-Dec-17 | | | |
| Risk Profile | Moderate | | | |
| | | | | |

^{*} Varies as per policy

| Net Assets | Rs. 5.21 Bln | |
|------------------------------|--------------|--|
| NAV per Unit (Jan 31, 2018) | 10.6101 | |
| Weighted Avg. Maturity(Days) | 253 | |
| Leveraging | Nil | |
| Standard Deviation of Return | 0.02 | |
| Total Expense Ratio* | 1.16% | |

Average 6-Month KIBOR

| Fund Returns v/s Benchmark | | | | |
|----------------------------|--------|-----------|--|--|
| | NIT-IF | Benchmark | | |
| January-18 | 5.18% | 6.22% | | |
| Year to Date | 5.11% | 6.18% | | |
| Trailing12M Avg. | 5.14% | 6.16% | | |
| 3 Years* | 6.31% | 6.48% | | |
| 5 Years* | 8.98% | 7.80% | | |
| Since Inception | 12.62% | 9.46% | | |

^{*} Simple annualized return

| (Returns are calculated inclusive of dividends) | | | |
|---|---------------|--------|--|
| Asset Allocation (% of Total Assets) | | | |
| | Jan-18 Dec-17 | | |
| T-Bills | 0.95% | 0.96% | |
| PIBs | 0.00% | 0.00% | |
| TFCs | 13.17% | 10.84% | |
| TDRs | 0.00% | 0.00% | |
| COI | 0.00% | 0.00% | |
| MTS | 0.62% | 0.83% | |
| Cash | 84.41% | 85.70% | |
| Others | 0.85% | 1.67% | |

Objective of the fund

The objective of NIT Income Fund is to generate competitive stream of return with moderate level of risk for its unit holders, by investing primarily in fixed income securities/instruments.

Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first and the largest Asset Management Company of Pakistan, formed in 1962. With approximately Rs. 105 billion assets under management as on 31 January 2018, the family of Funds of NIT comprises of ten funds including 4 equity funds, 2 fixed income funds, 1 money market fund, 1 islamic income fund, 1 conventional pension fund and 1 islamic pension fund. NITs tally of nationwide branches is 23 and sales desk is also available in financial hub at Abbotabad, value and 1 islamic pension fund. NITs tally of nationwide branches is 23 and sales desk is also available in financial hub at Abbotabad, value on the matter on the matter of the matters relating to investments in NITL managed Funds and day to day inquiries/issues of their unit holders, a state of the art Investors' Facilitation Centre is also in place. The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and a nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "ANZ++" by PACRA, which reflects the company's high investment management industry standards and benchmarks with noted strengths in several of the rating factors. All Investment decisions are taken by the Investment Committee of the respective fund.

Fund Performance Review

NIT Income Fund posted a YTD annualized return for FY18 of 5.11% p.a. against the benchmark return of 6.18% p.a. The Fund posted an annualized return of 5.18% p.a for the month of January while its benchmark return was 6.22% p.a.

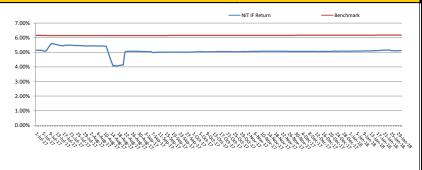
The Consumer Price Index (CPI) for the month of January slightly reduced to 4.40% versus 4.60% over the previous month. The 7MFY18 average CPI inflation now stands at 3.85% which is the same as recorded during the corresponding period of last year.

Asset allocation of NIT IF by the end of month reveals that NIT IF had exposure of about 1% in Treasury Bills, around 13% of its total assets in TFCs, about 1% was invested in MTS and the remaining was in the form of cash and other assets. At the end of the month, weighted average time to maturity of the portfolio stood at 253 days.

| TFC/ Sukuk Holdings (% of TA) | | Asset Quality of the Portfolio (% of TA) | | |
|-------------------------------|--------|--|--|--|
| BANK AL-HABIB LTD. | 2.68% | AAA, | | |
| BANK ALFALAH LTD-V | 2.39% | Govt Sec., A, 4.29% 0.95% 0.48% | | |
| HABIB BANK LTD. | 2.37% | Other Assets, 1.47% | | |
| MCB BANK LTD. | 1.91% | A+, 1.14% | | |
| SUMMIT BANK LTD. | 1.91% | A-, | | |
| JS BANK LTD. | 1.14% | 1.91% | | |
| GHANI GASES LTD SUKUK | 0.48% | AA-, 13.60% 71.11% | | |
| FATIMA FERTILIZER - SUKUK | 0.29% | | | |
| | | AA, 5.07% | | |
| | | | | |
| | 13.17% | | | |

| Performance Period | FY17 | FY16 | FY15 | FY14 | FY13 |
|--------------------|-------|-------|--------|-------|-------|
| NIT-IF | 5.37% | 5.87% | 14.09% | 7.06% | 9.56% |
| Benchmark | 6.10% | 6.53% | 9.01% | 9.82% | 9.92% |

NIT IF Year to Date Return v/s Benchmark



OH-WWF Disclosure- The Scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 10.81m, If the same were not made the per unit/current year to date return of the Scheme would be higher by Rs. 0.0220/0.37%.

Members of the Investment Committee

Manzoor Ahmed, COO/Managing Director Aamir Amin, Head of Finance Ali Kamal, Head of Research
Shoaib. A. Khan, SVP/ Fund Manager Ammar Habib, Incharge/Manager Risk Mgmt. Faisal Aslam, Head of Compliance

MUFAP's Recommended Format.

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the nvestment policies and risks involved.

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Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

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